

Message Text

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41

ACTION EB-07

INFO OCT-01 NEA-09 ISO-00 HUD-02 /019 W

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R 211243Z APR 75

FM AMEMBASSY TEHRAN

TO SECSTATE WASHDC PRIORITY 1180

USDOC WASHDC PRIORITY

UNCLAS TEHRAN 3672

PASS HUD FOR GERTMENIAN

E.O. 11652: N/A

TAGS: BEXP, IR

SUBJ: WEISS DEVELOPMENT CORPORATION BID ON BANK SAKHTEMAN
HOUSING PROJECT

REF: STATE 084624

1. RADPAY INFORMED COMMERCIAL ATTACHE SEVEN MUNUFACTURES
EACH GIVEN CONTRACTS FOR CONSTRUCTION 500 HOUSES UTILIZING
DIFFERENT SYSTEMS AND MATERIALS. HOUSES TO BE USED AS
DEMONSTRATION (1) TO SELECT TYPE OF SYSTEM OR SYSTEMS DESIRED,
(2) MEET URGENT NEED FOR LOW-COST HOUSING IN TEHRAN, AND (3)
TO GAIN ACCEPTANCE OF OTHER THAN TRADITIONAL MATERIALS AND
CONSTRUCTION FORMS.

2. ONLY US FIRM INCLUDED IN ABOVE, MOBILE SYSTEMS, INC.,
WAS LOW BIDDER ON BASIS BRINGING EQUIPMENT HERE FOR ON SITE
CONSTRUCTION.

3. RADPAY ESTIMATES AT END OF FOUR-MONTH PERIOD, CONSTRUCTION
BANK WILL HAVE GOOD IDEA RE KIND OF SYSTEMS/MATERIALS APPLICABLE
FOR USE THROUGHOUT COUNTRY. HOWEVER SEVEN FIRMS INVOLVED IN
FIRST STAGE APPARENTLY WILL NOT NECESSARILY HAVE PREFERRED
POSITION IN SECOND STAGE WHICH WILL INCLUDE LOCAL PRODUCTION
FACILITY.

4. RADPAY INTERESTED IN ANY NEW PROPOSALS, ADDITIONAL INFO,
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ETC., WEISS AND OTHER US FIRMS CAN SUPPLY, POSSIBLY TO INCLUDE
ESTIMATED COSTS IF UNITS ASSEMBLED LOCALLY. HOWEVER RADPAY DID
INDICATE AWARENESS WEISS PROPOSAL.

5. RADPAY ESTIMATED NEED FOR SOME 300,000 HOUSING (FAMILY)
UNITS OF WHICH ONE THOUSAND IN VILLAGES.

6. LOW-COST HOUSING PROJECT WILL NOT BE DISCUSSED IN WASHINGTON
MEETING. THIS IS DEMONSTRATION CUM EXPERIMENTAL PROJECT AS NOTED
ABOVE.

7. RADPAY INDICATED THOSE FIRMS SUBMITTING SERIOUS PROPOSALS
OR EXPRESSIONS OF INTENT WILL BE NOTIFIED BY THE BANK WHEN
SECOND PHASE ABOUT TO BE INITIATED.
HELMS

UNCLASSIFIED

<< END OF DOCUMENT >>

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